

Full Agenda

Hospice Operations Certification

Aug 4th Day 1 - Hospice Operations & Financial Foundations

8:30 – 9:00 am

Registration & Welcome Breakfast

9:00 – 9:30 am

Opening Remarks & Introductions

9:30 – 11:00 am | Session 1: Operational Essentials

- Staffing models and resource allocation
- Quality assurance and performance improvement
- Crisis management in hospice settings

11:00 – 11:15 am

Morning Break

11:15 – 12:30 pm | Session 2: Technology Solutions for Hospice (Part 1)

- Overview of hospice-specific technologies
- Electronic Health Record (EHR) systems
- Telehealth integration and applications

12:30 – 1:30 pm

Lunch

1:30 – 3:00 pm | Session 3: Hospice Revenue Cycle Management

- Hospice billing, coding, and compliance
- Revenue optimization strategies
- Common billing pitfalls and solutions

3:00 – 3:15 pm

Afternoon Break

3:15 – 4:30 pm | Session 4: Financial Management, Margins & KPIs

- Budgeting fundamentals for hospice operators
- Financial forecasting and analysis
- Tracking margins and key performance indicators

4:30 – 5:00 pm

Day 1 Recap & Q&A

Aug 5th Day 2 - Leadership, Technology & Innovation

8:30 – 9:00 am

Breakfast & Networking

9:00 – 10:30 am | Session 5: Workshop – Practical Financial & KPI Strategies

- Hands-on billing simulations
- KPI tracking and dashboard creation

10:30 – 10:45 am

Morning Break

10:45 – 12:00 pm | Session 6: Technology Solutions for Hospice (Part 2)

- Advanced data analytics
- Technology-driven compliance and RCM optimization
- Practical software demonstrations

12:00 – 1:00 pm

Lunch

1:00 – 2:30 pm | Session 7: Leadership, Sales & Marketing

- Growth levers for leadership
- Referral stewardship and 24/7 patient advocacy
- Aligning sales and admissions

2:30 – 2:45 pm

Afternoon Break

2:45 – 4:30 pm | Session 8: AI Initiatives in Hospice Care

- Overview of AI applications in hospice
- Enhancing patient care through technology
- Driving operational efficiency through AI

4:30 – 5:00 pm

Day 2 Wrap-Up, Closing Remarks

Home Health Operations Certification

Aug 4th Day 1 - Industry Landscape & Workforce Optimization

8:30 – 9:00 am

Registration & Welcome Breakfast

9:00 – 9:30 am

Opening Remarks & Introductions

9:30 – 11:00 am | Session 9: The Current State of Home Health Care

- Workforce trends
- Regulatory updates
- Impact of industry changes on operations

11:00 – 11:15 am

Morning Break

11:15 – 12:30 pm | Session 10: Monitoring Staff Utilization

- Key metrics and performance indicators
- Real-time monitoring vs. traditional methods

12:30 – 1:30 pm

Lunch

1:30 – 3:00 pm | Session 11: Advanced Staff Utilization Strategies

- Productivity benchmarking
- Improving utilization without compromising care

3:00 – 3:15 pm

Afternoon Break

3:15 – 4:30 pm | Session 12: Technology Solutions for Home Health

- Telehealth implementation
- AI-driven scheduling systems
- Mobile applications and operational software

4:30 – 5:00 pm

Day 1 Recap & Q&A

Aug 5th Day 2 - Data, Compliance & Revenue Performance

8:30 – 9:00 am

Breakfast & Networking

9:00 – 10:30 am | Session 13: Data-Driven Decision Making

- Predictive analytics for staffing
- Case examples of operational improvement

10:30 – 10:45 am

Morning Break

10:45 – 12:00 pm | Session 14: Compliance Management

- Regulatory overview
- Best practices for compliance
- Risk mitigation strategies

12:00 – 1:00 pm

Lunch

1:00 – 2:30 pm | Session 15: Revenue Cycle Management (RCM)

- RCM fundamentals in home health
- Improving billing accuracy and collections
- Avoiding common revenue pitfalls

2:30 – 2:45 pm

Afternoon Break

2:45 – 4:00 pm | Session 16: Value-Based Purchasing

- Fundamentals of value-based reimbursement
- Operational impact on home health agencies
- Strategies for success

4:00 – 4:30 pm

Day 2 Wrap-Up, Closing Remarks